

الرقم 712/20058  
التاريخ 28/10/2024  
الموافق

**TO: All bidders**

**Project: Water Loss Reduction Programme**

**Contract No : 6/2024**

**Subject: Addendum NO.2**

Dear All,

Please find attached addendum NO.2 to the above mentioned project, this addendum is issued to be response to the bidder's quires, and shall be considered as an integral part of the Tender Documents.

Sincerely Yours,

Acting Secretary General/WAJ  
Eng. Wael Aldwairi

Cc: ASG/Tenders and assists Affairs



Employer: Water Authority of Jordan  
 Project: Water Loss Reduction Programme  
 BMZ No.: 2020 68 195  
 Procurement (ICB): Transaction Advisory Services  
 KfW Procurement No. 510736 / WAJ Procurement No. /Tender No. 6/2024  
 RFP Clarification #1  
 Issued on October XXX<sup>h</sup>, 2024

No	Reference	Question	Clarification	After Clarification
1	TOR 8.2 International Experience "As a minimum, it would be expected that the respective expert has a minimum five (5) years of relevant intermittent work experience in at least three (3) different countries outside of the Project Region which the expert was responsible for similar tasks as assigned in the Proposal."	Many international experts with experience in the project region have focused their projects specifically in this region (MENA). However, this can contradict the requirement for international experts to have worked in a minimum of three countries outside the project region. Therefore, we request that the requirement be revised to: "...minimum five (5) years of relevant intermittent work experience in at least three (3) different countries which the expert was responsible for similar tasks as assigned in the Proposal", in which we suggest removing "outside the Project Region".	Revised as follows: work experience in at least three (3) different countries including one (1) project outside of the Project Region which the expert was	TOR 8.2 International Experience "As a minimum, it would be expected that the respective expert has a minimum five (5) years of relevant intermittent work experience in at least three (3) different countries including one (1) project outside of the Project Region which the expert was responsible for similar tasks as assigned in the Proposal."
2	TOR 8.3 Key Experts - Required Qualifications and Experience Procurement Specialist (INT)	In our experience, Procurement Specialists with profound experience in PBC and non-standard approaches gathered their extensive experience in innovative, private sector projects, which can make it challenging to also meet the	Proposed change accepted.	TOR 8.3 Key Experts - Required Qualifications and Experience Procurement Specialist (INT) Minimum Requirements and Desirable additional expertise "At least 5 years relevant experience

	Minimum Requirements and Desirable additional expertise "At least 10 years relevant experience under IFI/MDB procurement guidelines" "Experience with PBC procurement"	requirement of 10+ years under IFI/MBD procurement guidelines. We kindly request this requirement to be revised to "At least 5 years relevant experience under IFI/MDB procurement guidelines".		under IFI/MDB procurement guidelines" "Experience with PBC procurement"
3	TOR 8.3 Key Experts - Required Qualifications and Experience	We understand that if one of the minimum requirements are not met, this will lead to a reduction of the total points to be scored for that respective expert. However, since the number of requirements for each key expert varies, we assume that the point deduction varies depending on the criteria. Please confirm the assumption.  If this is indeed the case, we also kindly ask you to provide us with a detailed evaluation matrix in order to select the best fitting experts for this project.	Experts not complying with a minimum requirement will be scored with zero (0) points. The highest ranked Bidder will be required to replace this expert in the pre-award discussions.	Experts not complying with a minimum requirement will be scored with zero (0) points. The highest ranked Bidder will be required to replace this expert in the pre-award discussions
4	TOR 8.3 Key Experts - Required Qualifications and Experience  Economist (INT) Minimum Requirements "At least five (8) years' experience with economic and cost-benefit analysis"	Please clarify if requirement should be five (5) or eight (8) years.	Eight (8) years.	TOR 8.3 Key Experts - Required Qualifications and Experience  Economist (INT) Minimum Requirements "At least eight (8) years' experience with economic and cost-benefit analysis"

5	TOR 8.3 Key Experts - Required Qualifications and Experience Team Leader (INT) Minimum Requirements "Minimum three (3) years associated with the Bidder for least two (2) projects"	Since many NRW-focused projects can be short-term, we kindly request that the requirement be adjusted to: "Minimum three (3) years associated with the Bidder OR at least two (2) projects"	Proposed change accepted.	TOR 8.3 Key Experts - Required Qualifications and Experience Team Leader (INT) Minimum Requirements "Minimum three (3) years associated with the Bidder or for least two (2) projects"
6	TOR 8.7 Staffing Inputs, page 35 of 72 Table Non-Key Expert Position, National Pool	The indicative person-months (PM) in the non-key expert position table given for the Site Engineers during Part B is shown as both 72 and 66 PM. Please clarify which indicative value should be used.	Contradiction acknowledged. 66 PM in total.	Contradiction acknowledged. 66 PM in total.
7	TOR 8.7 Staffing Inputs, page 34 of 72 Table Key Expert Position	The indicative inputs for the Deputy Team Leader are 15, 30 and 6 months for Part A, B, and C, respectively. This sums up to 51 total person-months. Please confirm the inputs for each part are accurate.	51 PM is correct.	51 PM is correct
8	TOR 8.7 Staffing Inputs, page 35 of 72 Table Non-Key Expert Position, National Pool	The indicative person-months (PM) are not shown in the table for the following national non-key experts: <ul style="list-style-type: none"> <li>• Surveyors</li> <li>• Stakeholder engagement expert</li> <li>• Public relations and communications specialist</li> </ul> <p>Could you please provide the indicative estimates for each position during each Part A, B and C?</p>	As per Consultant's own assessment of the requirements.	As per Consultant's own assessment of the requirements.

9	<p>RFP Data Sheet 16.2</p> <p>"I" is defined as the official index of the Statistisches Bundesamt (Destatis-Germany)</p> <p>"Title of official index for salaries: Provision of Engineering, Consulting, and Academic services: M71" (<a href="https://www-genesis.destatis.de/genesis/online">https://www-genesis.destatis.de/genesis/online</a>)</p>	<p>When visiting the provided link and entering the given description of the index M71, no results are found.</p> <p>We propose to use current Producer Price Index for Architecture and engineering services (construction related) CPA08-711-01 of the Federal Statistical Office of Germany.</p> <p>Source: GENESIS Online - Database of the Federal Statistical Office of Germany</p> <p><a href="https://www-genesis.destatis.de/genesis/online?sequenz=tabelleErgebnis&amp;selectionname=61311-0006#abreadcrumb">https://www-genesis.destatis.de/genesis/online?sequenz=tabelleErgebnis&amp;selectionname=61311-0006#abreadcrumb</a></p>	<p>Acknowledged that index M71 has been abolished. Bidders may propose a suitable index for price adjustment of related services in their Financial Proposal.</p>	<p>RFP Data Sheet 16.2</p> <p>Acknowledged that index M71 has been abolished. Bidders may propose a suitable index for price adjustment of related services in their Financial Proposal.</p>
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