

Country: Hashemite Kingdom of Jordan

Project Executing Agency (PEA):

Water Authority of Jordan (WAJ)
P.O. Box 50 12
Amman, Jordan

Deadline of Submission of Applications: 18 March 2024 (12 noon AST)

E-procurement through Exficon only

Project: Water Loss Reduction Programme

BMZ 202068195

Tender: International Competitive Bidding (ICB):
Tender for Consulting Services: **“Transaction Advisory
Services (TA)”**
BMZ 202068195/KfW510736

Prequalification

Project measures: The Project shall provide financing for water loss reduction and other related measures for an approximate total investment volume of EUR 50-70 million in the Mafraq Regional Operating Unit (ROU) located in the northern part of Jordan. The following measures shall be implemented under the Project:

- Network restructuring and establishment of district metered areas (DMAs)
- Rehabilitation/replacement of primary, secondary and tertiary pipes
- Installation/replacement of water meters (house and bulk water meters)
- Replacement of house connections
- Digitalisation of network management (e.g., SCADA, predictive pipe replacement database, etc.),
- Leak detection equipment
- Operation and maintenance, including commercial/customer management.

To receive the Prequalification documentation, please contact the Tender Agent (Mr. Rene Meyer) under tender@renemeyer.org with a copy to the Employer’s representative (Mr. Mohammad Aburshaid, WAJ Manager of NRW Directorate- PMD) under Mohammad_Aburshaid@mwi.gov.jo .

Procurement framework: This Tender for Consulting Services is subject to KfW’s „Guidelines for the Procurement of Consulting Services, Works, Plant, Goods

and Non-Consulting Services in Financial Cooperation with Partner Countries” (2021 / available on www.kfw-entwicklungsbank.de).

Requested Consulting Services: The Transaction Advisor (TA) shall assist WAJ and Yarmouk Water Company (YWC) in the preparation, implementation and monitoring of the transaction for the NRW reduction contractor (likely Performance-Based Contracting) as well as with other tasks foreseen in the Project’s scope including:

- 1) Identify data gaps and risks in the feasibility study and previous network assessments, and propose ways these gaps and risks can be addressed
- 2) Review masterplan for Almafraaq region
- 3) Conduct additional surveys and investigations as necessary
- 4) Develop Indicative Strategy for NRW Reduction
- 5) Review potential transaction types and contracting modalities for NRW and recommend the optimal transaction model
- 6) Consult with the Yarmouk Water Company, the Employer and key public sector decision-makers, and other stakeholders on Strategy for NRW Reduction and proposed transaction and contracting approach
- 7) Define target, scope and risks to assign the private contractor and develop Performance Based NRW Reduction transaction and documentation in line with current international best practice
- 8) Develop an approach to involve and to incentivise the existing staff of YWC to cooperate with the private contractor and to improve staff performance in key service areas
- 9) Prepare and manage International Competitive Bidding (ICB) process for Contractor
- 10) For the contract period (including initial years of operation), supervise activities of contractor for compliance with NRW Reduction Strategy and verify contractor’s reporting, compliance with ESHS requirements, claimed investments, results as well as achievement of performance targets (KPI)
- 11) Prepare training plan for utility training and deliver training to utility especially in O&M of improved system and other topics previously identified
- 12) Check and sign withdrawal applications/ disbursement requests submitted by contractor to KfW;
- 13) Support Employer in project management, reporting and closure of Project.

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