

RESPONSES TO CLARIFICATION REQUESTS No. 2 – 511464; Tender No. 46/2024 – Upgrade & Rehabilitation (DBO) for South Amman WWTP

Addendum No.2	
<p>1. Turnover Clause 3.4 Average Annual Construction Turnover</p>	<p>Regarding the turnover clause 3.4 Average Annual Construction Turnover, and due to the impact of the COVID-19 pandemic, which affected construction companies globally and led to a reduction in turnover, we kindly request that you consider the average turnover of the last 10 years (2014 - 2023) instead of the last 5 years, to meet the €20,000,000 requirement.</p> <p>Please confirm that the Local Jordanian Contractor in our JV, who is classified as First Grade in Water & Sewerage, Electromechanical/Renewable Energy, and First Grade in Building Construction as per GTD classification, can be accepted in our JV since it complies with the scope to be worked under the proposed JV agreement.</p> <p>In the qualification evaluation criteria, Item 6 (Operations Experience), sub-item 6.1 (Average Annual Operations Turnover) stipulates that each member must meet 25% of the requirement and the Lead Member must meet 51% of the required 1.5 million Euro Average Annual Operations Turnover. Kindly note that most local contractors will not be able to meet this criterion due to the lack of similar operations projects in Jordan in recent years. Therefore, since the JV lead, is the international contractor meets the required criteria, we kindly request modification of the requirement of 6.1 (Average Annual Operations Turnover) to be 100% for the international contractor (Leader).</p> <p>The current average annual turnover requirement of €20,000,000 for the 2019-2023 period appears to be a high benchmark given the extraordinary circumstances faced globally during the COVID-19 pandemic. These years were marked by widespread project delays, supply chain disruptions, and reduced investment in infrastructure, all of which have significantly impacted turnover across the industry. To ensure fair participation and to better reflect contractors' financial capacity and</p> <p>The average turnover of the last 10 years (2014 - 2023) is accepted instead of the last 5 years, to meet the €20,000,000 requirement under clause 3.4 Average Annual Construction Turnover.</p>
<p>2. RFQ Section II PDS / ITA 4.3 – Eligibility Criteria for JV</p>	<p>Confirmed.</p> <p>It is accepted under (Operations Experience), sub-item 6.1 (Average Annual Operations Turnover) to be 100% met by all parties combined without a specific threshold for the JV partner.</p>
<p>3. RFQ Eligibility Criteria Item 6.1 'Average Annual Operations Turnover'</p>	<p>Please refer to question number 1.</p>
<p>4. Annual Turnover Requirement</p>	<p>Please refer to question number 1.</p>

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5.	Section III. Qualification and Evaluation, Qualification Evaluation Criteria, Criteria 4. Construction Experience, 4.1 - General Construction Experience.	<p>stability, we respectfully request a revision to the turnover requirement. This could be achieved by either:</p> <ol style="list-style-type: none"> 1. Reducing the required threshold to a more achievable level, or 2. Expanding the assessment period to include years prior to the pandemic (e.g., 2014-2023). <p>Such adjustments would better represent contractors' financial capabilities over time and align with the principles of equitable and inclusive procurement processes.</p> <p>It's outlined that Experiences should be demonstrated for the last 10 years starting 1st January 2013. However by referring to Form EXP-4.1 General Construction Experience, its indicated that Applicant shall identify relevant Experiences over past 5 years. Please advise which timeframe should be considered.</p>	Experiences should be demonstrated for the last 10 years.
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